

AAC Training with Industry (TWI)

About the Training with Industry Program

The TWI program provides the opportunity for Military to gain career broadening experience while working in an industry environment. It also provides the participant's organization the means to acquire needed skills or expertise.

Training with Industry is a one-year work experience training program designed to take selected officers out of the military environment and expose them to the latest civilian business practices, organizational structures and cultures, technology development processes and corporate management techniques.

Feature article: "Training With Industry Orientation" (ASC News)  

For application information go to:

<https://www.perscomonline.army.mil>  

For more information:

- ▶ [More About Acquisition Education, Training, & Experience \(AETE\) Program](#)  
- ▶ [Download the AETE/ATAP catalog online](#)  



DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION LOGISTICS AND TECHNOLOGY
103 ARMY PENTAGON
WASHINGTON DC 20310-0103
MAR 27 2006

SFAE-CM

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Training with Industry (TWI) Program

The purpose of this memorandum is twofold. It solicits your comments and recommendations on the feasibility of reestablishing the TWI program for Army Civilian Acquisition, Logistics and Technology (AL&T) Workforce members. It also requests your assistance in identifying potential industries that might benefit the Army Acquisition Corps (AAC), through partnership in our centrally managed TWI Program.

The Army's TWI Program is designed as a one year on-the-job training program, targeting a small, selected population of civilian and military Army professionals. The program places these individuals in challenging assignments at specific industries for up to one year to expose them to current corporate business practices, management techniques, decision-making and business development processes, organizational structures and cultures, and technology development initiatives. Upon completion of the TWI assignment, participants will have acquired hands-on business experience and developed a better understanding of how corporate America conducts business with both Department of Defense and other commercial businesses. This broadened business perspective will enhance their performance as they progress toward AAC leadership positions.

Currently, the TWI Program is available to our military officers only, and we are considering reestablishing the training opportunity for our civilian personnel. The TWI Program was offered to the civilian workforce in previous years, but the program was underutilized, possibly due to administrative and personnel related issues. In order to mitigate some of these issues, a TWI Pilot Program could be established that would restrict civilian participation to industries in the local commuting area of the TWI participant and his/her parent organization.

The existing TWI program available to our military officers is limited to ten TWI positions. A list of our TWI partners is attached for your information. Our contacts at several of these companies have expressed interest in expanding our partnership to include Army civilians.

In order to effectively plan for a comprehensive TWI Program offered to both military and civilian workforce members, I need your feedback on the following questions.

Specifically as it applies to the military TWI Program:

1. What companies would you recommend as potential strategic partners in our TWI Program?
2. For those companies identified:
 - a. What is your rationale for the recommendation?
 - b. What do you foresee as the potential experience to be gained by establishing a TWI relationship with the company?
3. As we are limited by the Army to a total of ten military TWI positions, which of the existing TWI companies would you delete in order to add a new TWI company?

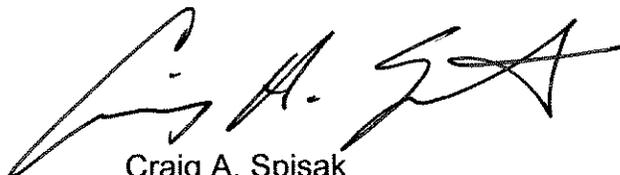
Specifically as it applies to a civilian TWI Pilot Program:

1. Do you recommend that a TWI Program be reestablished for civilians?
2. If yes:
 - a. Please explain why.
 - b. Would you support and recommend individuals for a TWI assignment?
 - c. What type of industry experience would benefit the civilian participant?
 - d. What companies do you recommend become strategic partners in our TWI Program?
 - e. What specific issues do you foresee in trying to reestablish a TWI Program for civilians?

The decision to reestablish the TWI Program for the Army Civilian AL&T Workforce members will be based on your comments and recommendations.

Please provide your responses no later than April 14, 2006, by email to my point of contact, Ms. Gloria King, e-mail: gloria.king@us.army.mil, (703) 805-1251, DSN 655 1251. For questions regarding the military TWI Program, contact Ms. Paula Bettes, e-mail: paula.bettes@us.army.mil (803) 751-5390.

Thank you in advance for your continued support of the AAC and the soldier.



Craig A. Spisak
Deputy Director
Acquisition Career Management

Enclosure

DISTRIBUTION:

COMMANDERS:

U.S. ARMY MATERIEL COMMAND
U.S. ARMY CORPS OF ENGINEERS
U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND
U.S. ARMY SOLDIER AND BIOLOGICAL CHEMICAL COMMAND
U.S. ARMY AVIATION AND MISSILE COMMAND
U.S. ARMY COMMUNICATIONS-ELECTRONICS COMMAND
U.S. ARMY FIELD SUPPORT COMMAND
U.S. ARMY TEST AND EVALUATION COMMAND
U.S. ARMY MEDICAL RESEARCH AND MATERIEL COMMAND
U.S. MILITARY SURFACE DEVELOPMENT DISTRIBUTION CENTER
U.S. ARMY TANK-AUTOMOTIVE AND ARMAMENTS COMMAND
U.S. ARMY ACQUISITION, LOGISTICS AND TECHNOLOGY ENTERPRISE
SYSTEMS AND SERVICES

DIRECTORS:

U.S. ARMY COST AND ECONOMIC ANALYSIS CENTER
U.S. ARMY TEST AND EVALUATION CENTER
U.S. ARMY RESEARCH LABORATORY

DISTRIBUTION: (CONT)
ARMY CONTRACTING AGENCY

PROGRAM EXECUTIVE OFFICERS:
AVIATION
GROUND COMBAT SYSTEMS
MISSILE AND SPACE
COMMAND, CONTROL, AND COMMUNICATIONS (TACTICAL)
COMBAT SUPPORT AND COMBAT SERVICE SUPPORT
SIMULATION, TRAINING AND INSTRUMENTATION
AMMUNITION
SOLDIER
INTELLIGENCE, ELECTRONIC WARFARE AND SENSORS
ENTERPRISE INFORMATION SYSTEMS

JOINT PROGRAM EXECUTIVE OFFICER, CHEMICAL AND BIOLOGICAL
DEFENSE

PROGRAM MANAGERS:
FUTURE COMBAT SYSTEMS (BRIGADE COMBAT TEAMS)
ELIMINATION OF CHEMICAL WEAPONS

ACQUISITION CAREER MANAGEMENT ADVOCATES
REGIONAL DIRECTORS

AAC FY06 TWI Companies/Locations

TWI COMPANY

LOCATION

Boeing Company	Huntsville, AL
Computer Sciences Corporation	Falls Church, VA
General Dynamics Land Systems	Sterling Heights, MI
Harris Corporation	Palm Bay, FL
Lockheed Martin Simulation, Training & Support	Orlando, FL
Lockheed Martin Missile & Fire Control-Orlando	Orlando, FL
Oak Ridge National Laboratory	Oak Ridge, TN
Raytheon Missile Systems	Tucson, AZ
Rockwell Collins Simulation & Training Solutions	Sterling, VA
Stewart & Stevenson Truck Group	Houston/Sealy, TX

TWI Links

1. DOD Directive 1366.2, Fellowship, Training with Industry and Grants for DOD Personnel, 4/22/2004
Link: <http://www.dic.mil/whs/directives/corres/text>
2. USAASC 2006 AET&T Catalog. – Developmental Education Opportunities
Link: <http://asc.army.mil>
3. Civilian Personnel On Line – ACTEDS Training Catalog, Appendix C, Long Term Training Guide
Link: <http://cpol.army.mil>
4. Training With Industry (Military)
Link: <http://www.perscomonline.army.mil>