

Career Program 14, Competitive Professional Development SHORT TERM TRAINING (STT) ANNOUNCEMENT

University of Virginia Advanced Acquisition Program (AAP) Short Term Training (STT)											
Length	5 Days										
Location	Darden School of Business										
Application Suspende Date	31 January 2011, Winter Class 1 June 2011, Summer Class										
Class Dates	<table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th style="background-color: #ffffcc;">Class</th> <th style="background-color: #ffffcc;">Class Dates</th> <th style="background-color: #ffffcc;">Suspende Dates</th> </tr> </thead> <tbody> <tr> <td>Winter</td> <td>27 Mar – 1 Apr 2011</td> <td>31 Jan 2011</td> </tr> <tr> <td>Summer</td> <td>24 – 29 Jul 2011</td> <td>1 Jun 2011</td> </tr> </tbody> </table>		Class	Class Dates	Suspende Dates	Winter	27 Mar – 1 Apr 2011	31 Jan 2011	Summer	24 – 29 Jul 2011	1 Jun 2011
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Eligibility	<p>The course is designed for successful DoD managers and acquisition specialists interested in gaining the commercial business and change management skills to be effective leaders in an excellence-driven government. The recommended participant is a manager or acquisition professional in the grade of GS-13 or higher, or a contracting officer/senior contract specialist/project manager (GS-12 or above) responsible for significant acquisitions or projects. The course is relevant for Army acquisition and contracting professionals that have completed the two week Darden Commercial Business Environment (CBE) course or have equivalent education/work experience.</p>										
Purpose	<p>This program presents the latest thinking on the strategic sourcing model. DoD and government agency case histories are used to illustrate how the strategic sourcing model can provide rigor, new insights and outstanding results for acquisition professionals for both commodities and weapons systems.</p> <p>As a result of attending this course participants will be able to:</p> <ul style="list-style-type: none"> • Apply the five elements of the strategic sourcing model • Structure acquisitions in light of DoD and defense industry trends • Structure contracts to provide performance incentives • Develop a business case for complex acquisitions 										
Description	<p>Content includes total cost of ownership; segmentation of the category and supply market; spend analysis using internal sources, consumption model estimates and forecasts; market research using public domain and field interviews of suppliers; supplier roundtables to develop effective sourcing strategies; engaging customers and suppliers to understand and develop requirements; value chain mapping and Porter five forces industry analysis model application; supply market and sourcing levers use; and procurement technology such as reverse auctions and spend management tools.</p>										
Application Process	<p>Applications will go through command channels to CPD Program Manager using the Career Acquisition Management Portal: https://rda.altess.army.mil/camp/ Instructions for documentation to submit are located at the AAPDS link: https://rda.altess.army.mil/camp/apps/cappmis/modules/aapds/index.cfm This course must be on Individual Development Program (IDP) and approved by supervisor prior to submitting application.</p>										
Selection And Notification	<p>Careerist will be notified via email of selection within 30 days of closing with instructions.</p>										
Funding	<p>The cost for FY11 is \$4,600.00 per class.</p> <ul style="list-style-type: none"> • Tuition includes all instructional services, course materials, and food and lodging charges. • All costs paid by the Career Program – 14, Competitive Professional Development, Functional Chief Representative Funds. 										
For more Information:	<p>go to http://www.darden.virigina.edu/html</p>										