

U.S. Army Advanced Program in Acquisition Excellence

The U.S. Army Acquisition Support Center (USAASC) in coordination with the Darden Graduate School of Business Administration, University of Virginia, Executive Education Office, announces the next offering of the U.S. Army Advanced Program in Acquisition Excellence.

Class Dates: Sunday, July 26, 2009 through Friday, July 31, 2009

Announcement Dates: Opens April 28, 2009 - Closes June 8, 2009

Class Location: Darden Graduate School of Business Administration, University of Virginia, Executive Education, 100 Darden Boulevard, Charlottesville, VA 22903

Course ID: AAP092

Tuition/TDY Costs: The tuition and TDY costs for this training opportunity will be centrally funded by USAASC. The tuition cost is \$4,400.00 which includes the lodging costs, course materials and meals while at the school in Charlottesville.

Following are the eligibility requirements:

- Civilian member of the AL&T Workforce.
- GS-14/15 or supervisory level equivalent grade within an Acquisition Demonstration Project or the National Security Personnel System.
- Certified at the level required for your current acquisition position.

Course Information: This graduate level training course is designed for personnel who have completed the two week Darden Commercial Business Environment course or who are senior level contracting or acquisition professionals. The course requires some weekend and evening group discussions and meetings.

Previous course topics have included:

Strategic Sourcing Principles and Skills: Balanced Sourcing; Philosophy and Capabilities; Iraq Conflict Sourcing; Acquisition Transformation; Spend Analysis and Category Prioritization; Industry Economics; Cost Modeling; Total Cost and Generic Strategies; Game Theory; and DHS Strategic Sourcing Commodity Councils

Leading Strategic Sourcing Change: Transformational Change in a Government Organization; Learning, Leading and Change; Knowing/Doing Gap; and Committing to Change

Case/Material Topics - Examples of cases or materials that have been presented in the course:

New Zealand Post - Transformational Change in a Government Business

DoD Contract Labor Strategy - overview of contract labor strategic sourcing process

Sourcing Stakeholders - Terminal High Altitude Area Defense (THAAD) Missile Defense System: Five Failures and Counting - innovative contract approaches to turn around a project with very high visibility

Spend Database Reports and Team Reports

Industry Research - Wireless Telecommunications

Achieving Radical Performance Improvement - Ernst & Young, in the United Kingdom

Industry Economics - Michael Porter "How Competitive Forces Shape Strategy" - apply Porter Five Forces Model to the fact situation in the New Zealand Post case

Cost Modeling - Whirlpool Global Procurement - capability assessment of Whirlpool Corporation's Global Procurement Organization

Total Cost of Ownership and Generic Strategies - total cost of office products ownership and sourcing situations and strategies:

Eagle Industries: Office Products Sourcing

Department of Homeland Security: Office Products Sourcing

United States Postal Service: Office Products Sourcing

Game Theory Case and Simulation - Pushing the Envelope: Engine Development and Procurement for the F-15 Fighter Jet (A) and (B)

How to Apply: Add the course to your IDP in CAMP/CAPPMIS at:

<https://rda.altess.army.mil/camp/>. After the course is approved by your supervisor in your IDP, proceed to the Army Acquisition Professional Development System (AAPDS) tab in CAPPMIS. Once in the application module, click on the link for the Advanced Program in Acquisition Excellence and follow the instructions to submit your application. Approximately 25 personnel will be competitively selected to attend this course offering. Selected personnel will receive an email notification message within approximately one week after the closing date of the announcement. The email notification message will include guidance for the submission of the training (Standard Form 182) and travel (DD Form 1610) requests.

For further information or questions, please contact Christine Rimestad at christine.rimestad@us.army.mil or (703) 805-1246.