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## Training With Industry

Take your Army Acquisition Corps career to the next level by learning industry best practices. Ten months of your career will last a lifetime!

Training With Industry (TWI) develops Army Acquisition Officers (Majors/O4s) using higher level managerial techniques through industry best practices. Participants then directly apply these practices to improve their follow-on acquisition programs.



*"I participated in TWI as a Captain, and it has certainly helped me throughout my career. I see TWI as an incredibly powerful broadening assignment. The experience a young officer gains from going out and working with industry up front and early is invaluable."*

- LTG William N. Phillips  
Principal Military Deputy to the ASA(ALT)  
Director, Acquisition Career Management

Delete →

PARTICIPATING FY12 COMPANIES

Google

LOCKHEED MARTIN

GENERAL DYNAMICS  
Land Systems

intel

Coca-Cola Refreshments

EADS  
NORTH AMERICA

Microsoft

CSC

BOEING

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Majors and Lieutenant Colonels, please contact your Assignment Officer at <https://www.hrc.army.mil/site/protect/branches/office/FSAcquisition/Assignment>. Contact information for RA

*pep*  
COMPANY: Microsoft

LOCATION: ~~Seattle, Washington~~

*Reston, Virginia*

SUGGESTED (NOT REQUIRED) BACKGROUND OF THE OFFICER

EDUCATION

Preference (not required) of Information Technology background

JOB EXPERIENCE

Preference (not required) of Information Technology/technical background

ADDITIONAL INFORMATION: N/A

DESCRIPTION OF TWO JOB DUTIES: Officer will work in the worldwide operations division and will focus on multiple areas of the company (IT, Contracting, Program Management)

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Please contact your assignment officer if you are interested in participating in Training with Industry:  
[https://www.hrc.army.mil/site/protect/branches/officer/FS/Acquisition/Acquisition\\_Contact\\_\\_Information.htm](https://www.hrc.army.mil/site/protect/branches/officer/FS/Acquisition/Acquisition_Contact__Information.htm)

↕ Too much spacing - double or triple space.

Each year, the Army Acquisition Support Center selects ~~40~~ officers to participate in the Army's Training with Industry (TWI) Program. This is a highly selective and competitive program yielding outstanding results and experiences for our military community. I encourage all who are interested in this once in a lifetime opportunity to learn more and apply for FY13—the suspense for ALL applications is 9 November 2012. Details outlined below.

*delete*

**BACKGROUND:** The Army's Training with Industry (TWI) Program is a one year work-experience training program designed to take selected officers out of the military environment and expose them to the latest commercial business practices, organizational structures and cultures, technology development processes, and the latest corporate management techniques. This assignment will be unlike any you have had or will have in the future.

LTG Bill Phillips served in a TWI position as a CPT and believes it "certainly helped me throughout my career. I see TWI as an incredibly powerful broadening assignment. The experience a young officer gains from going out and working with industry up front and early is invaluable."

The companies that partner with the Army in this training program are developers of innovative, cutting-edge technologies and/or established business leaders in their respective fields. Each TWI has been established for officers to gain program management experience. Current companies participating are: Google, Coca-Cola, Microsoft, EADS North America, Lockheed Martin, General Dynamics Land Systems, Intel, Cisco, CSC, and Boeing.

For a current testimonial, listen to the current Google TWI Officer (MAJ Matthew Bisswurm) in a recent Federal News Radio interview about his experience:[http://www.federalnewsradio.com/85/3079797/Federal-Drive-interviews—Oct-16-2012\(4th article down\)](http://www.federalnewsradio.com/85/3079797/Federal-Drive-interviews—Oct-16-2012(4th article down)).

**WHO IS ELIGIBLE?: THIS OPPORTUNITY FOR FY<sup>14</sup> IS OPEN TO ANY MAJ OR LTC ELIGIBLE FOR ROTATION IN THE <sup>14</sup>13-02 ASSIGNMENT CYCLE.**

**HOW TO APPLY:**

- Please visit the following website for further information on how to apply: <https://www.hrc.army.mil/Officer/Advanced%20Education%20Programs%20AEP>.
- For information on AAC's policy as well as specific information on each company involved, click on the following link (or copy and paste it into a web browser): <http://asc.army.mil/web/career-development/programs/aac-training-with-industry/>.

**TIMELINE:**

- The application deadline: ~~9 November 2012~~ **8 November 2013.**
- The convening date: ~~12-16 November 2012~~ **8-11 November 2013.**
- Program start date: Between June ~~2013~~ **2014** and September ~~2013~~ **2014.**

POC: If you have questions on how to apply or to discuss if this is a good fit for you, please contact your Assignment Officer. For other inquiries on specifics about the companies involved, please contact Marti Giella at (703) 805-2700, DSN 655-2700, or email [Marti.Giella@us.army.mil](mailto:Marti.Giella@us.army.mil), or Scott Greene at (703) 805-1229, DSN: 655-1229, or email [Scott.Greene4@us.army.mil](mailto:Scott.Greene4@us.army.mil).

For the most current AETE news, visit: <http://asc.army.mil/web/access-acquisition-education-and-training-corer-3-3/>

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Section 1353 of title 31, United States Code, permits non-Federal sources, such as organizations, associations, or businesses, to pay the Government for travel, subsistence, and related expenses incurred by Government personnel while in their official capacities to attend meetings, conferences, seminars, symposia, and other similar functions.

The law has been implemented by the General Services Administration (Federal Travel Regulation, 41 C.F.R. Section 304-1(b)). This regulation prohibits the solicitation of payment for expenses.

Before travel payments are accepted from a non-Federal source, prior approval must be granted from the travel approving authority (HRC, ATTN: AHRC-OPF-L), who must make the following determinations:

Payment is for attendance at a meeting, conference, seminar, speaking engagement, symposium, training course, or receipt of an award or honorary degree related to official duties. This authority does not permit acceptance of payments for promotional vendor training or other events in which the primary purpose is marketing the non-Federal source's products or services, or events required to carry out an agency's statutory and regulatory functions, such as inspections, audits, site visits, or negotiations. In addition, the event need not be a "widely attended gathering".

Payment is for travel related to the employee's official duties, and the employee must be in a travel status. Payments or benefits offered by a non-Federal source may be limited by qualifying acceptance to attend only a portion of the function that is deemed to be in the Government's interest.

Payment may be accepted only from a non-Federal source that is not disqualified because of a conflict of interest. A "conflicting source" of payments is a non-Federal organization that "has interests that may be substantially affected by the performance or nonperformance of the employee's duties." The approving authority must consider the circumstances to determine that acceptance would not cause a reasonable person with knowledge of all the relevant facts to question the integrity of the Government's programs or operations.

Approval of payments from a non-Federal source should take into consideration the identity of other expected participants.

Travel is primarily for the benefit of the Government and not the organization paying for it.

Please see documents for further information.

*Change name to: Travel Paid by Non-Federal Source Form*

Travel Authorization Form (Sept 18, 2012) → *Add pdf named: Travel Paid by Federal Source Form*

TWI TDY Travel Authorization Process (Sept 18, 2012)

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- ~~AFB TWI Orientation Briefing (May 30, 2012)~~
- ~~TWI Ethics Briefing (May 30, 2012)~~
- ~~TWI Welcome/Orientation Briefing (May 30, 2012)~~
- ~~TRICARE Basics (May 30, 2012)~~
- US Army Student Detachment (May 30, 2012)

} switch out w/ 2013 briefings

FY 13

- TWI Ethics Briefing
- TWI Welcome and Overview
- US Army Student Detachment

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