Contracting Career Model

Senior Executive

Career Timeline — NH-02/GS7-11 → NH-03/GS12-13 → NH-04/GS14-15

Years of Service: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30

Leader Development

- Leadership (Foundation)
- Leadership (Intermediate)
- Leadership (Advanced)
- Senior Enterprise Talent Mgmt
- Leadership (Basic)
- Supervisor Development Course (SDC)
- Defense Civilian Emerging Leaders Program (DCELP)
- Acquisition Leadership Challenge Program (ALCP) I
- Acquisition Leadership Challenge Program (ALCP) II
- Acquisition Leadership Challenge Program (ALCP) B
- Competitive Development Group/ Army Acq Fellowship (CDG/AAF) Program

Acq Program Opportunities

- Acquisition Tuition Assistance Program (ATAP), School of Choice (SOC)(BA/BS/MA,MS), Naval Post Graduate School – Masters of Science in Program Management (NPS-MSPM), Student Loan Repayment Program
- Executive Leadership Development Program (ELDP)

Typical Assignments

- ➢Contract Specialist
- ➢Contract Administrator
- ➢Contracting Officer
- ➢Procurement Analyst
- ➢Small Business Specialist

- ➢Contract Administrator
- ➢Procurement Analyst
- ➢Supervisory Contract Specialist
- ➢Contracting Officer
- ➢Deputy Director of Small Business

- ➢Supervisory Contract Specialist
- ➢Contracting Officer
- ➢Director of Contracting
- ➢Director of Small Business
- ➢Principal Assistant Responsible for Contracting (PARC)
- ➢Head of Contracting Activity (HCA)

CAP/ KLP**

CAP: All acquisition workforce supervisory positions in grades GS-14/NH-04 and above

- ➢Senior Contracting Official
- ➢Program Lead – Contracting Officer

Competencies

- ➢Pre – Award and Award
- ➢Simplified Acquisition Procedures
- ➢Small Business Socio-Economic
- ➢Delivery Order/Task order
- ➢Contract Administration
- ➢Purchase Card

- ➢All NH-02 Competencies +
- ➢Develop/ negotiate positions
- ➢Advanced cost/price analysis
- ➢Contract Termination
- ➢Procurement Policy

- ➢All NH-03 Competencies +
- ➢Negotiate Forward Pricing Agreements
- ➢Contracting Officer authority
- ➢Understanding of Service, Supply, Construction, and/or Major Weapon Systems contracts
- ➢Activity Program Coordination

Professional Development

- *DAWIA Cert Level I (Primary ACF)
- *DAWIA Cert Level II (Primary ACF)
- *DAWIA Cert Level III (Primary ACF)
- DAWIA Cert Level I-III (Secondary ACF)
- Army Acquisition Corps Membership (AAC)

CIV Ed

- *BS Degree
- Graduate Level Education (Business Discipline)
- Senior Service College(SSC) or DAU-SSCF