



DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION LOGISTICS AND TECHNOLOGY
103 ARMY PENTAGON
WASHINGTON DC 20310-0103

SEP 16 2015

SAAL-ZN

MEMORANDUM FOR Director, U.S. Army Acquisition Support Center (SFAE-HR), 9900 Belvoir Road, Building 201, Suite 101, Ft. Belvoir, VA 22060-5567

SUBJECT: 2015 Army Acquisition Excellence Individual Sustained Achievement Award -
Defense Exports Cooperation Professional Award

1. I am pleased to recommend Mr. Tim Schimpp for the 2015 Defense Exports Cooperation Professional Award. Mr. Schimpp's superior accomplishments helped the United States Army Security Assistance Enterprise record more than \$14.7B in Foreign Military Sales for fiscal year 2015. His selfless efforts significantly contributed to the success of the Army's mission. Tim is most deserving of this recommendation.

2. The point of contact for this action is Ms. Cevilla Randle, DASA DE&C Executive Officer, (703) 695-0478 or Cevilla.r.randle.civ@mail.mil

Ann Cataldo
Deputy Assistant Secretary of the Army
For Defense Exports and Cooperation

Assistant Secretary of the Army for Acquisition, Logistics, and Technology

2015 Army Acquisition Executive's (AAE) Excellence in Leadership Award

Nominating Organization:

Office of the Deputy Assistant Secretary Defense Exports & Cooperation (SAAL-NI)
Mr. Israel McReynolds
Director, Security Cooperation Integration & Exports
2530 Crystal Drive
Arlington, VA 22202

Nomination Submission POC:

Mr. Israel McReynolds
(703) 545-4777
israel.r.mcreynolds.civ.mail.mil

Name, Grade, and Position Title of Nominee(s):

Mr. Timothy Schimpp
NH-04
Security Assistance Specialist
timothy.g.schimpp.civ@mail.mil

Nominee Employing Organization:

Office of the Office of the Deputy Assistant Secretary Defense Exports & Cooperation

Nominee Business Address:

2530 Crystal Drive
Suite 11000
Arlington, VA 22202

Army Acquisition Executive's (AAE) Excellence in Leadership Award for

Logistician of the Year

Business Operations Professional of the Year

Contracting Battalion/DCMA Team of the Year

Contracting Brigade/DCMA Team of the Year

Contracting Professional of the Year

Contracting NCO of the Year

Engineer and System Integrator of the Year

Science and Technology Professional of the Year

Defense Exportability and Cooperation Professional of the Year

Acquisition Support Professional of the Year

Product Management/Product Director Office Team of the Year (05 Level)

Product Management/Product Director Professional of the Year (05 Level)

Project Management/Project Director Office Team of the Year (06 Level)

Project Management/Project Director Professional of the Year (06 Level)

Summary

Mr. Timothy Schimpp distinguished himself as a superior security assistance analyst in the Office of the Deputy Assistant Secretary of the Army for Defense Exports and Cooperation, DASA(DE&C). He consistently demonstrated boundless dedication, unequalled technical competence, and an uncompromising commitment to excellence in all endeavors. Mr. Schimpp resolved critical export policy and technology transfer issues which helped the United States Army Security Assistance Enterprise record more than \$14.7B in Foreign Military Sales this fiscal year to date (FYTD). These sales helped the Army build foreign partner capacity, promote US security cooperation objectives, strengthen mil-to-mil relationships, improve interoperability, lower domestic acquisition costs, and support the US industrial base.

He expertly balanced US Combatant Commanders' requirements to build partner capacity while preserving the US warfighters' qualitative edge in each of the sales cases referenced above. His attention to detail and dedication to duty is further evidenced by the review of more than 6535 US industry export license applications this FYTD in which he helped coordinate and submit the Army position to the Defense Technology Security Administration. More than 95 percent of the licenses were submitted by the assigned suspense date; the ASA(ALT) standard is 90 percent. This is an area of responsibility in which Mr. Schimpp co-champions with one other government employee and is supported by a team of government support contractors. This effort allowed US companies to compete for a share of the estimated \$70B in worldwide arms sales which benefits the US industrial base and the US economy.

Mr. Schimpp provided expert counsel, direction, and leadership to DASA(DE&C) regional desk officers, Army Program Management Offices, and DASA(DE&C) leaders in the navigation of various US Technology Security and Foreign Disclosure (TS&FD) disciplines. As a result of his efforts, the Army sponsored and secured interagency approval on twenty- nine Exceptions to National Disclosure Policy which provided the authority to transfer critical COCOM-supported warfighting enablers and capabilities to Iraq Security Forces, Afghanistan Security Forces, regional partners and allies around the world. He also led Army efforts in securing TS&FD approvals in support of White House/National Security Council initiatives providing intelligence, surveillance, and reconnaissance platforms to Egypt and defensive systems to Ukraine.

Mr. Schimpp performed superbly as the DASA(DE&C) point-man for the US PATRIOT Missile System offers to Turkey and Poland – two programs monitored closely by senior officials in the Office of the Secretary of Defense and the Department of State. He provided critical leadership to US interagency and industry teams consisting of representatives from OSD's TS&FD Office, Army's Lower Tier Project Office, ASA(ALT)'s Special Programs Office, Raytheon, and Lockheed Martin resulting in unprecedented approvals for both NATO allies to co-produce the majority of the PATRIOT system.

He leveraged long-standing relationships with key government and industry partners to gain unprecedented approvals needed to offer top-tier allies the opportunity to invest in improvements to the MPQ-64 Sentinel and TPQ-53 Firefinder radars. If successful, the Army will reap the

benefit of advancements in radar technology funded by Canada and other international partners. He also played an invaluable in securing \$1.4M from USD(AT&L) to invest via the Defense Exportability Initiative (DEF) in Army's non-MDAP, Height of Burst Fuse, (HOBf). If the DEF concept study on HOBf is successful, an improved secure fuse - which supports a \$14B tri-service portfolio of precision ordnance, may be available for foreign sales that will allow the US Army to bundle domestic and international materiel requirements for precision artillery/rockets/munitions, resulting in potentially significant reductions in per unit costs to meet the US materiel requirements.

Throughout the year, Mr. Schimpp applied his extensive knowledge of the Army's International Traffic in Arms Regulations (ITAR) exemption authority to work with Army Program Management Offices and US industry contractors to certify twenty-eight ITAR exemptions that solved a wide range of US export compliance challenges. Examples include the delivery of critical spares and support equipment for Mi-17 helicopters in Afghanistan; formalized procedures with OSD authorizing PEO Soldier to export source code to Kongsberg in Norway to support improvements in the Common Remotely Operated Weapon Station; certified training by BAE Systems to ISAF coalition members; supported the Army's Night Vision and Electronic Sensors Directorate task to conduct a Humanitarian De-Mining program in Mozambique; authorized General Dynamics to work with Korean Augmentation to the US Army (KATUSA) soldiers to support Headquarters, Eighth United States Army; approved export of defense articles needed by PM WIN-T to support the Wideband Area Satellite MOU with Australia; allowed US contractors to conduct maintenance training on Stryker Brigade vehicles in Germany with the supervision of PM HBCT; endorsed Lockheed's request to brief Korean officials on the PAC-3 missile; and, certified RDECOM's request to work directly with UK company Fraser-Nash to conduct interior ballistic modeling

Mr. Schimpp's untiring dedication to duty and accomplishments are in keeping with the finest traditions of civilian service and reflect great credit upon himself, the ASA(ALT) and the United States Army.