

GUIDE TO THE EVALUATION OF EDUCATIONAL EXPERIENCES IN THE ARMED SERVICES

COURSE EXHIBIT

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AR-1408-0347

ARMY BASIC CONTRACTING

Course Number: 8D-F50/551-51C30.

Location: Army Acquisition Center of Excellence, Huntsville, AL.

Length: 4 weeks (133 hours).

Exhibit Dates: 10/12–Present.

Learning Outcomes: Upon completion of the course, the student will be able to implement the ideas and concepts of contracting techniques, including application of cost, pricing fundamentals, and software capabilities to generate contracts and operate a contracting office; analyze the acquisition process; apply ethics and laws related to contracting; and create communications regarding complex issues.

Instruction: Methods of instruction include audiovisual materials, classroom exercises, computer-based training, discussion, learner presentations, lecture, and practical exercises. General course topics include contract cost principles and procedures, quantitative analysis, market research, contract finance, contract creation, purchase orders, contract award, contract modifications, ethics, contingency planning, contract types, business systems, and e-business resource usage.

Methods of Assessment: Methods of assessment include quizzes, presentations, and examinations.

Related Competencies: *Contract formation* topics include analysis, construction, critical thinking, Federal Acquisition Regulation (FAR), market research, purchase order, requirement planning, and services. *Business decisions for contracting* topics include business relationship, communication, contract financing, cost estimating, indirect cost evaluation, quantitative analysis, seller pricing strategies, and sourcing.

Credit Recommendation: In the upper-division baccalaureate degree category, 3 semester hours in contract formation and 3 in business decisions for contracting (7/13)(7/13).

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AR-1408-0346

ARMY ACQUISITION INTERMEDIATE CONTRACTING

Course Number: 8D-F49/551-F49 (MC).

Location: Army Acquisition Center of Excellence, Huntsville, AL.

Length: 4 weeks (139 hours).

Exhibit Dates: 10/12–Present.

Learning Outcomes: Upon completion of the course, the student will be able to recognize player roles; determine appropriate use of different contract types; distinguish when competition is required; execute contract solicitation; conduct cost analysis; evaluate proposals; apply the government's right to inspect; execute charge orders; defend a protest litigation; and execute contract termination.

Instruction: Methods of instruction include audiovisual materials, computer-based training, discussion, lecture, and practical exercises. General course topics include government contract personnel, contract types, proposal solicitation, proposal evaluation, cost principles, negotiations, protests, claims, disputes, termination, risk management, change orders, and ethics.

Related Competencies: *Cost analysis and negotiations* topics include competitive negotiations, competitive proposals, cost analysis, ethics, evaluation of contractor proposals, Federal Acquisition Regulation (FAR), and price analysis. *Legal considerations in contracting* topics include appeals, change orders, claims, contract termination, cost accounting standards, disputes, Federal Acquisition Regulation (FAR), and protests.

Credit Recommendation: In the upper-division baccalaureate degree category, 3 semester hours in cost analysis and negotiations and 3 in legal considerations in contracting (7/13)(7/13).

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COURSE EXHIBIT

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AR-0326-0063

1. ARMY ACQUISITION BASIC
2. ARMY ACQUISITION BASIC
3. ARMY ACQUISITION FOUNDATIONS

Course Number: *Version 1:* ALMC-QA. *Version 2:* ALMC-QA. *Version 3:* 8D-F48/551-51C30.

Location: *Version 1:* US Army Logistics Management College, Huntsville, AL. *Version 2:* US Army Logistics Management College, Huntsville, AL. *Version 3:* Army Acquisition Center of Excellence, Huntsville, AL.

Length: *Version 1:* 8–9 weeks (565–628 hours). *Version 2:* 8 weeks (504 hours). *Version 3:* 3 weeks (197 hours).

Exhibit Dates: *Version 1:* 1/03–9/06. *Version 2:* 10/06–12/09. *Version 3:* 10/12–Present.

Learning Outcomes: *Version 1:* Upon completion of the course, the student will be able to solicit proposals, execute contracts, interpret legal and regulatory policies pertaining to materiel acquisitions, and provide detailed acquisition planning. *Version 2:* Upon completion of the course, the student will be able to describe the principles, concepts, language, and functions to manage the Army material acquisition process. This includes the processes to organize, direct, and control acquisition programs from the conceptual phases through project planning, contracting, and field support. *Version 3:* Upon completion of the course, the student will be able to explain the concepts and policies associated with supply chain management, including acquisition processes and introduction to program management; and manage contracting processes and policies as outlined in the Federal Acquisition Regulation (FAR).

Instruction: *Version 1:* Practical exercises, computer-based training, independent study, guest speakers, and conference applications group. Topics include program management, contracting, contract financing, acquisition logistics, information technology, and test and evaluation. *Version 2:* Audiovisual materials, practical exercises, discussion, classroom exercises, and lecture. Topics include program management, contract management, logistics management, information technology, test and evaluation, systems engineering, and financial management. *Version 3:* Methods of instruction include audiovisual materials, classroom exercises, computer-based training, discussion, learner presentations, lecture, and practical exercises. General course topics include system acquisitions, team building, life cycle model, cost estimating, financial management, planning, budgeting, systems engineering, science and technology, test and evaluation, logistics fundamentals, production and manufacturing management, FAR, contract administration, and quality assurance.

Methods of Assessment: *Version 3:* Methods of assessment include quizzes, presentations, and examinations.

Related Competencies: *Version 3:* **Supply chain management** topics include acquisitions, contracting, cost estimating, financial management, life cycle model, logistics, manufacturing management, planning, production management, program management, and quality assurance. **Contract administration** topics include contract delay, contract modifications, contract termination, coordination, cost accounting standards, critical thinking, Federal Acquisition Regulation (FAR), funding of contracts, negotiation, and solicitation.

Credit Recommendation: *Version 1:* In the lower-division baccalaureate/associate degree category, 3 semester hours in computer applications. In the upper-division baccalaureate degree category, 3 semester hours in contract administration and 3 in supply chain management (9/04)(9/04). *Version 2:* In the upper-division baccalaureate degree category, 3 semester hours in project management (implementation) and 3 in logistics management. In the graduate degree category, 3 semester hours in procurement management and methods (1/07)(1/07). *Version 3:* In the lower-division baccalaureate/associate degree category, 3 semester hours in supply chain management. In the upper-division baccalaureate degree category, 3 semester hours in contract administration (7/13)(7/13).

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