



William Gregory, author of *The Defense Procurement Mess*, was the luncheon speaker.

Awards. Five PMs were selected for the awards—two product managers, and three project managers. Recipients were: LTC August C. Manguso, product manager, Strategic Target System; LTC William R. Hertel, product manager, Paladin; COL Richard A. Grube, project manager, Clothing and Individual Equipment; COL David R. Gust, project manager, Mobile Subscriber Equipment; and COL David F. Matthews, project manager, Army Tactical Missile System. As commendation for their achievements, the recipients were presented with plaques.

The speaker at the awards presentation dinner was MG Jay M. Garner, assistant deputy chief of staff for operations and plans, force development, Office of the DCSOPS. Garner noted that because of decreasing resources and decreased threats, the Army now must face the tough decision of whether to upgrade the existing arsenal or develop new systems. Garner stressed the importance of the partnership between the user and the developer. He described this relationship as that of the "dynamic duo that produces just the right edge." Garner emphasized keeping this partnership intact so that our forces are continuously modernized, and that when our Army—America's Army—is called on to perform, it does so resourcefully, and it does so with the world's best equip-

ment. "Our challenge is to build a balance of force capabilities, and also a balance between upgrading today's capabilities and investing in future systems," Garner said.

Conferees attended work group sessions to exchange ideas and make suggestions on how to address such topics as: modernization strategy, resource allocation, the acquisition process, and the Army acquisition workforce.

The objective of the Modernization Strategy Work Group, chaired by MG Richard D. Beltson, deputy for systems management, Office of the ASA(RDA), was to determine what our general approach is to modernizing the Army—an Army that is not only "trained and ready," but is "trained, ready, and well-equipped." The Modernization Strategy Work Group focused on issues such as:

- How do we develop a policy of "continuous modernization" to replace

the current policy of "accepting near-term risk?" How do we generate and capture O&S savings that can be plowed back into procurement funding?

- How and to what extent should we protect the Army's industrial base in a time of economic downturn and constrained defense resources? How do we improve the efficiency of our suppliers in the face of a declining business base?

- How do we expedite our technology into the hands of the soldier?

- What is the best way to handle international cooperation?

Subchairmen of the work groups that addressed each of these issues were, respectively: MG Peter M. McVey, PEO, Armored Systems Modernization; BG William Schumacher, deputy chief of staff for ammunition, U.S. Army Materiel Command; George T. Singley III, deputy assistant



PM of the Year Awards Presentation

ASA(RDA) Stephen K. Conver (far left), assisted by LTG August M. Cianciolo, director of Army Acquisition Career Management (far right), presented the PM of the Year Award to five PMs this year. Recipients, shown left to right, are: COL David F. Matthews, PM, Army Tactical Missile System; COL Richard A. Grube, PM, Clothing and Individual Equipment; LTC William R. Hertel, PM, Paladin; COL David R. Gust, PM, Mobile Subscriber Equipment; and LTC August C. Manguso, PM, Strategic Target System.