

ARMY ACQUISITION WORKSHOP HONORS PMs AND ACQUISITION COMMANDERS OF THE YEAR

Awards recognizing outstanding achievements of the Army's project manager of the year, product manager of the year, and two acquisition commanders of the year were presented this past August at the annual Army Acquisition Workshop in Fort Monmouth, NJ. The awards were presented by Paul J. Hoepfer, Assistant Secretary of the Army for Research, Development and Acquisition (ASARDA), and LTG Paul J. Kern, Military Deputy to the ASARDA, and Director of the Army Acquisition Corps.

Project Manager Of The Year

COL William D. Knox, PM for the Javelin Project Office, received the FY97 Project Manager of the Year Award.

The Javelin Project Office is responsible for developing, acquiring, fielding, and sustaining the world's first manportable, fire and forget, shoulder-fired, antitank missile system. Knox was specifically cited for managing the Javelin Project Office with focus and foresight in the successful fielding of the Javelin Antitank Missile System to the 82nd Airborne Division. Through superb management, the Javelin System was fielded to the division 8 months ahead of schedule in response to a serious deficiency in that

unit's ability to counter armored threats. Furthermore, the accelerated fielding was completed without additional cost and with improved reliability. Knox also successfully initiated and instituted a pre-planned product improvement strategy to maintain the Javelin System as the premier medium antitank system for the Army After Next, including a lethality enhancement program that increases kill probability by 30 percent with no increase in cost or program delay. His implementation of an automated logistics system, JAV-TRAK, provided a real-time database of failures, repairs, repair parts, location of equipment, and other logistic activity that resulted in a savings of \$2.8 million in repair parts the first year.

Product Manager Of The Year

The Product Manager of the Year Award was presented to LTC John D. Mahony, PM for Combat Identification (CID). The Office of the PM-CID provides centralized management of the Army's overall combat identification architecture (ground-ground, air-ground mission areas) including the design, development, testing, acquisition, and fielding of assigned Army-designated Horizontal Technology Integration (HTI) Programs to maxi-

mize combat effectiveness on the battlefield. The Office of the PM-CID also serves as the U.S. technical advisor and leader to the NATO Combat Identification Working Group and coordinates ongoing interoperability efforts with France, Germany and Great Britain. Some specific highlights of Mahony's achievements include restructuring a group of independent CID programs into an operational architecture that provides the Army a cost-effective system of systems approach to solving the fratricide problem on the battlefield. Mahony also achieved a \$103 million reduction in the projected cost of the Battlefield Combat Identification System (BCIS). He was responsible for enhancing the support structure for Task Force XXI to effectively integrate the BCIS on 62 combat platforms. Through effective organization, Mahony led an Integrated Product Team that combined the Land Warrior, MILES (Multiple Integrated Laser Engagement System) training equipment, and dismounted soldier proponents that produced an innovative and affordable HTI solution to like requirements.



Shown above from the left in all three photos are LTG Paul J. Kern, Military Deputy to the ASARDA, and Paul J. Hoepfer, ASARDA. In the far left photo, they present the Product Manager of the Year Award to LTC John Mahoney, PM-CID. The center photo shows COL William Knox, PM-JAVELIN, receiving the Project Manager of the Year Award. COL Edward Cerutti is shown in the far right photo receiving the Acquisition Commander of the Year Award for accomplishments as Commander of DCMC Raytheon. A photo of LTC David Miller, also a recipient of a Commander of the Year Award, was not available.

Acquisition Commanders Of The Year

COL Edward A. Cerutti and LTC David P. Miller each received the Acquisition Commander of the Year Award for FY97. Cerutti and Miller are the first recipients of the award, which recognizes the achievements of acquisition commanders at the O-6 and O-5 levels.

Cerutti was recognized for his accomplishments as the Commander of the Defense Contract Management Command (DCMC), Raytheon. While serving as the Contract Administration Office Commander, Cerutti administered more than 2,700 contracts valued in excess of \$41 billion, to include 14 Acquisition Category (ACAT) I and 22 ACAT II/III programs at the Raytheon Systems Company. His assigned contracts included missile systems, radars and electronics for all three Services, other federal agencies, and foreign governments. His cited accomplishments included ensuring maximum practicable competition and overall price reasonableness for the acquisition of systems, supplies, services, end items, and spare parts. Among the many single process successes led by Cerutti were contractor self-oversight, where factory

floor oversight functions were turned over to the contractor for management and monitoring through a set of rigorous metrics; packaging, which allowed for the use of commercial packaging processes; and low volatile organic compounds, which significantly reduce Raytheon's emissions of environmental pollutants. After Raytheon purchased Texas Instruments, and in cooperation with Hughes Corp., Cerutti led a joint contractor/government team that included all 10 DCMC commanders having cognizance over elements of the new Raytheon entity. That team reengineered the DCMC Management Council process. (Cerutti is now Director of the Acquisition Career Management Office in the Office of the Assistant Secretary of the Army for Research, Development and Acquisition.)

Miller was recognized for his accomplishments as the Commander of the Defense Contract Management Command, Phoenix, Boeing Mesa. He is responsible for contract management of critical Department of Defense systems that include Army AH-64D Longbow, AH-64A, Special Operations helicopters, and 25 mm and 30 mm Area Weapon Systems. Miller's office is

also responsible for spare parts production, depot maintenance, contractor logistical support, training devices, technical manuals, and research and development activities. Miller was cited as the first commander at Mesa to establish a lasting continuous forward pricing rate agreement that enabled accelerated contract award and closeout, thereby eliminating customer complaints. Through his leadership, Mesa developed a prototype parametric pricing methodology to improve the accuracy and responsiveness of contract proposals by 40 percent. As a result of a pricing team effort with Boeing, customers, and the Defense Contract Audit Agency (DCAA), cost estimating relationships were redesigned, monitored and adjusted monthly to maintain system confidence. Miller was also actively involved with Boeing in implementing lean manufacturing techniques to lower production labor costs an average of 25 percent. He also established an Integrated Product Team environment at all levels with Boeing and DCAA that provides mutual exchange of critical management and program data to improve performance and lower costs.