

AACOE (Huntsville UAH Location) PROFESSIONAL DEVELOPMENT SERIES FY18

<u>COURSE OFFERINGS</u>	<u>COURSE DESCRIPTION</u>	<u>LENGTH/CLPS</u>	<u>SCHEDULED DATES</u>
US Constitution And The Federal Workforce! (USCon)	<i>Take a walk through the United States Constituion and learn the history and relevance of this incridble founding document. Find out where the laws come from that control Federal Acquisition contracting.</i>	THREE DAYS / Rec. 32 CLPS INSTRUCTOR: MR. G. HENRY ATCHLEY, JR.	Mar 19-22, 2018 & Sept 17-20, 2018
GOVERNMENT CONTRACT LAW (Federal Contracting Law Review 3-day) (CNL)	<i>Learn the language of government contract law and the issues essential in understanding the relationship between the Federal government aquisition workforce and contractors.</i>	THREE DAYS /Rec. 24 CLPS INSTRUCTOR: MR. G. HENRY ATCHLEY, JR.	Jan 16-18, 2018, June 4-6, 2018
Performance Based Contracting ("PWS")	<i>Explore through an instructor led discussion the reasons why performance based contracting principles are so important to the acquisition process. This course provides a practical, well-rounded understanding of performance based contracting.</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTOR: MR. G. HENRY ATCHLEY, JR.	Feb 20-22, 2018 & Aug 13-15, 2018
CONTRACT & BUSINESS WRITING WORKSHOP (CBWW)	<i>Join us for this workshop based course that takes the mystery out of contract writing. This course explains why certain things have to be in certain contracts and gives useful real-life examples of how they apply.</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTOR: MR. G. HENRY ATCHLEY, JR.	UNDER DEVELOPMENT
COR REVIEW (COR-R) (Contracting Officer Representative - Review)	<i>Review and enhance the skills and knowledge necessary to represent a Contracting Officer on Federal contracts. The training you need to be appointed to a COR position.</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTOR: MR. JEFFREY HARDIN	Feb 26-28, 2018 & Jul 23-25, 2018
COR BASICS (COR-E) (Contracting Officer Representative - Equivalency)	<i>This is a DAU Equivalency course and includes content similar to CON 222. Learn the skills and knowledge necessary to represent a Contracting Officer on Federal contracts. The training you need to be appointed to a COR position.</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTOR: MR. JEFFREY HARDIN and/or MS. ADINA PEYTON	Mar 26-28, 2018 & July 9-11, 2018
CRU Crucial Conversations	<i>Crucial Conversations teaches skills for creating alignment and agreement by fostering open dialogue around high stakes, emotional, or risky topics!</i>	TWO DAYS / Rec. 16 CLPS INSTRUCTOR: MR. KEVIN ZURMUEHLEN	Oct 17-18, 2017, Mar 6-7, 2018 & May 8-9, 2018
(IFT) INFLUENCER! <i>(Influencer Training)</i>	<i>Influencer Training is a leadership course that teaches proven behavior change strategies. Drawing from the skills of many of the world's best change agents and combining them with five decades of social-science research, this course offers a powerful model for behavior change whether you manage a team of ten or ten thousand.</i>	TWO DAYS / Rec. 16 CLPS INSTRUCTOR: MR. JONATHAN SPURLOCK	Oct 11-12, 2017, Mar 27-28, 2018 & May 22-23, 2018
PROGRAM MANAGEMENT REVIEW (PMR) (Federal Contracting Law Review)	<i>Join us for this ungraded review of what you learned in previous Program Management courses. This course will review those PM principles that are essential to a successful procurement.</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTORS: MR. TONY LILLER & CLINT VERGE	Feb 27- Mar 01, 2018, & Jul 17-19, 2018
LEADERSHIP DEVELOPMENT COURSE (LDC)	<i>Invest in your career by enrolling in this course and experience a robust development program that is dialogue/interactive/integrative based that differentiates and encourages "forward Critical" thinking and focuses on key competencies</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTORS: MR. KEVIN ZUMEHLEN, MR. JON SPURLOCK & MR. HENRY ATCHLEY	UNDER DEVELOPMENT
CONTRACT PRICING REVIEW AND WORKSHOP (CPRW)	<i>Join us for a Pricing course that gives you a practical and useful overview of day-to-day pricing techniques. This course is an essential review for anyone in the acquisition workforce!</i>	THREE DAYS / Rec. 24 CLPS INSTRUCTOR: MS. ADINA PEYTON	March 5-7, 2018 & June 11-13, 2018