



**DEPARTMENT OF THE ARMY**  
**U.S. ARMY MISSION AND INSTALLATION CONTRACTING COMMAND**  
2219 INFANTRY POST ROAD  
JBSA FORT SAM HOUSTON, TX 78234-1361

OCT 18 2019

CCMI-CG

MEMORANDUM FOR U.S. Army Acquisition Support Center (AASC), 9900 Belvoir Road, Building 201, Suite 101, Fort Belvoir, VA 22060

SUBJECT: Nomination for the 2019 Secretary of the Army Award for Excellence in Contracting – Special Awards, Innovation in Contracting Strategies Award

1. It is my honor to nominate the Fort Bliss, TX Facility Support Operations Services (FSOS) Integrated Process Team (IPT) for the 2019 Secretary of the Army Award for Excellence in Contracting – Special Awards, Innovation in Contracting Strategies award.
2. The Panel on Department of Defense (DoD) and AbilityOne Contracting Oversight, Accountability, and Integrity represents a conglomerate of senior executives across the Federal and DoD acquisition community charged with submitting findings and recommendations to Congress that improve contracting with AbilityOne. In June 2018, the panel submitted its first report consisting of 41 initial recommendations for consideration. The panel report included a recommendation to compete AbilityOne requirements in a manner similar to traditional DoD source selections. The IPT with members from the Mission and Installation Contracting Command, Installation Management Command, and the Fort Bliss Directorate of Public Works represents the pinnacle of professionalism within our craft. This team piloted a competitive process for FSOS at Fort Bliss while operating under AbilityOne constraints. Consistent with the panel recommendations, this pilot achieved 20% savings from the previous contract price. Additionally, the AbilityOne Commission selected the successful Non-Profit Agency in just 120 calendar days from release of the opportunity notice instead of the standard 9 months.
3. The team's accomplishments cannot be overstated and will serve as a prototype of how to award AbilityOne requirements more effectively and efficiently.
4. The points of contact for this action are [REDACTED] or [REDACTED] or [REDACTED] at [REDACTED] or [REDACTED]

- 2 Encls  
1. Summary of Accomplishments  
2. Photo

CHRISTINE A. BEELER  
Brigadier General, USA  
Commanding

## Summary

The Fort Bliss, TX, Facility Support Operations Services (FSOS) Team is nominated for the 2019 Secretary of the Army Award for Innovation in Contracting Strategies. The team demonstrated excellence and professionalism through the execution of a cutting-edge pilot program that culminated in the “competitive” award of a contract on the Ability One Procurement List valued at \$300 million. The foundation for this achievement began in Section 898(i)(2) of the FY17 National Defense Authorization act in which the Secretary of Defense was directed to establish a panel to provide oversight, accountability, and integrity in the AbilityOne contracting process. In concert with the panel’s direction, the Mission and Installation Contracting Command (MICC), Installation Management Command (IMCOM), and the AbilityOne Commission crafted a unique approach to pilot test a “competitive” process for awarding a contract on the AbilityOne Procurement List - incorporating Army personnel into Source America’s Non-Profit Agency (NPA) selection process. The Army’s Fort Bliss FSOS requirement was selected for the pilot.

Seizing the challenge, the MICC, IMCOM, and the Fort Bliss Directorate of Public Works (DPW) assembled an Integrated Process Team of professionals to work directly with the AbilityOne Commission to compete the Fort Bliss FSOS requirement. As the largest Army installation with approximately 6,800 facilities and more than one million acres, Fort Bliss FSOS represents a challenging acquisition under any circumstance. Despite being geographically displaced in three different states, the forward-thinking team comprised of key stakeholders used electronic means to meet over virtual media several times per week to develop every aspect of the Fort Bliss FSOS requirement including the performance work statement, risk assessment, evaluation criteria, source selection approach, and the solicitation. With a continued focus on innovation, the team engaged the support of the Army’s Virtual Contracting Enterprise team to use the web-based Acquisition Source Selection Interactive Support Tool to conduct the first ever competitive evaluation of an AbilityOne requirement on this platform. With this tool, the team seamlessly completed evaluations, reached consensus agreement among evaluators and created a report to document the results of the FSOS competition.

Collectively, these steps and outside-the-box thinking advanced the strategic vision outlined in the FY17 NDAA and the 898 Panel report. The results achieved by the team clearly demonstrate the success: just 120 calendar days from release of the opportunity notice to the commission’s approval of the NPA selection. In addition to speed and agility, the team’s ground breaking efforts realized more than 20% savings from the previous contract price. The innovative mindset is also woven into the resulting FSOS contract that employs pre-priced, scalable line items within fixed-price bands allowing the Government to issue installation maintenance task orders at varying levels of service based on need and available funding. Additionally, all work performed on the FSOS contract will be entered into a central Government database in real-time thereby establishing a permanent dataset to be used for better forecasting of future requirements. Most notably, these innovative achievements will be formally codified in an AbilityOne program policy including a new competition guide that will glean lessons learned from the cutting-edge FSOS pilot acquisition. While the MICC, IMCOM and Fort Bliss DPW members on this team greatly enhanced the Army mission with this achievement, the larger Department of Defense and Federal contracting communities are certain to experience these lasting contributions through revised policy for years to come.