

Training Crosswalk: Former CON Career Field to New CON Functional Area

As of 15 AUG 2022

LEGEND: **Bold:** Instructor-Led Training (ILT)/Virtual Instructor-Led Training (VILT)

FY21 DAWIA CON CERTIFICATION TRAINING REQUIREMENTS

CON 091 – Contract Fundamentals

CON 121 – Contract Planning
CON 100 – Shaping Smart Business Arrangements
CON 124 – Contract Execution
CON 127 – Contract Management

CON 170 – Fundamentals of Cost and Price Analysis

CLC 033 – Contract Format and Structure for DoD e-Business
CLC 056 – Analyzing Contract Costs
CLC 057 – Performance Based Payments and Value of Cost Flow
CLM 059 – Fundamentals of Small Business for the Acquisition Workforce
CLC 058 – Introduction to Contract Pricing

LEVEL I
1 yr experience

LEVEL II
2 yrs experience

LEVEL III
4 yrs experience

Functional Training at Level I must be completed

ACQ 1010 – Fundamentals of Systems Acquisition Management
CON 200 – Business Decisions for Contracting
CON 216 – Legal Considerations in Contracting
CON 280 – Source Selection and Administration of Service Contracts
CON 290 – Contract Administration and Negotiation Techniques in a Supply Environment
CON 0510 – Managing Government Property in the Possession of Contractors
HBS 428 – Negotiating

Functional Training at Level II must be completed

CON 360 – Contracting for Decision Makers
1 additional course from the Harvard Business Management Modules
One of the following electives:
ACQ 265 – Mission-Focused Services Acquisition
ACQ 315 – Understanding Industry
ACQ 3700 – Acquisition Law
CON 2440V – Construction Contracting
CON 252 – Fundamentals of Cost Accounting Standards
CON 320 – Advanced Indirect Cost Analysis
CON 370 – Advanced Cost and Price Analysis
CON 334 – Advanced Contingency Contracting Officer's Course

LEGEND: Dark Blue = ILT and/or VILT; Gold = Exam

NOTE: Only latest predecessors are listed - iCatalog may include other DAU-accepted predecessors:
<https://icatalog.dau.edu/onlinecatalog/CareerLvl.aspx>

FY22 DAWIA CON CERTIFICATION TRAINING REQUIREMENTS

1 year acquisition experience as specified by Functional Area Leader

CON 1100V Contract Fundamental Skills

PREDECESSORS: CON 091, CON 100, CON 121 & CON 124
PREREQUISITE: None

CON 1400V Contract Post-Award

PREDECESSORS: CON 091 & CON 127
PREREQUISITE: CON 1100V

CON 1200V Contract Pre-Award

PREDECESSORS: CON 091, CON 100, CON 121 & CON 124
PREREQUISITES: CON 1100V & CLC 004 & FAC 081

CON 3900V Contracting Certification Exam Prep Course (OPTIONAL)

PREDECESSOR: None
PREREQUISITE: None*

CON 1300V Contract Award

PREDECESSORS: CON 0070 or CON 0072 & CON 124 & CON 170
PREREQUISITES: CON 1100V & CON 1200V & FAC 069 & FAC 082 & FAC 085

CON 3990V Exam

PREREQUISITE: None*

Important to know:

Predecessors are those previously offered DAU courses which are deemed acceptable for meeting current DAU course prerequisite requirements when the predecessor course has been retired or deprecated.

Check DAU's iCatalog for all accepted predecessors:

<https://icatalog.dau.edu/onlinecatalog/AllPredecessor.aspx>

* There are no prerequisites per DAU, however, the Army DAMC **mandates** that all training required for Contracting Professional certification, or the accepted predecessors, be completed before a student is approved for either CON 3900V (CON Exam Prep Course) or CON 3990V (CON Exam)

CON TRANSITION PLAN

CON Level I & Level II & Level III Certified → Contracting Professional