

Credentials to Support Contracting Assignment Types

As of 15 AUG 2022

CON

1. **CCON 002:** Business Foundations
2. **CCON 007** Defective Pricing
3. **CCON 010:** Special Topics in Contract Pricing
4. **CCON 011:** Construction Contracting
5. **CCON 012:** Arch-Engineering Contracting
6. **CCON 014A:** Foundational Contingency CON
7. **CCON 015:** Adv Contingency Contracting
8. **CCON 016:** Excel Skills for Data Analytics & Visualization
9. **CCON 017:** Pricing Tools and Techniques
10. **CCON 018:** Excel Skills for Business
11. **CCON 020:** Contracting for Systems Acquisition
12. **CCON 021:** Contracting for Research & Dev
13. **CIND 001:** Ind CON Property Management
14. **CSBP 001:** Small Business Professional

FY23 – Q1

- CCON 022: Simplified Acquisition Procedures (Purchasing)
- CCON 003: Proposal Analysis
- CCON 004: Quantitative Methods
- CCON 008: Commercial Acquisition
- CCON 009: Competitive Proposal Analysis
- CCON 023: Other Transaction Authority (OTA)
- CCON 027: Quantitative Methods Application

FY23 – Q2

- CCON 005: Contract Financing
- CCON 006: Incentive Contracting
- CCON 024: Operational Contracting
- CCON 025: Contracting for Services
- CCON 028: Logistics & Sustainment

FY23 – Q4

- CCON 001: Advanced Proposal Analysis
- CCON 013: Advanced Contract Administration
- CCON 019: Negotiations

AVAILABLE

IN DEVELOPMENT

PLANNED

- CCON 026: Foreign Military Sales

Credentials sorted by Assignment Types

* **Knowledge Areas**

Italics = Cross-functional

NOTE: Job assignments are representative only and may not represent all possible assignments.

Architect & Engineer Contracting

- **CCON 012** Architect & Engineer Contracting

Construction Contracting

- **CCON 011** Construction Contracting

Contingency Contracting

- **CCON 014A** Foundational Contingency Contracting
- **CCON 015** Advanced Contingency Contracting

Contract Administration

- **CCON 007** Defective Pricing
- **CCON 013** Advanced Contract Administration
- **CCON 019** Negotiations
- **CCON 023** Other Transaction Authority

Contracting in a Logistics & Sustainment Environment

- **CLCL 001** *Product Support Management Fundamentals*
- **CCON 028:** Logistics and Sustainment

Cost & Price Analyst

- **CCON 002** Business Foundations
- **CCON 007** Defective Pricing
- **CCON 010** Special Topics in Contract Pricing
- **CCON 016** Excel Skills for Data Analytics & Visualization
- **CCON 017** Pricing Tools & Techniques
- **CCON 018** Excel Skills for Business
- **CCON 001** Advanced Proposal Analysis
- **CCON 003** Proposal Analysis
- **CCON 004** Quantitative Methods
- **CCON 005** Contract Financing
- **CCON 006** Incentive Contracting
- **CCON 008** Commercial Acquisition
- **CCON 009** Competitive Proposal Analysis
- **CCON 019** Negotiations
- **CCON 027** Quantitative Methods Application

Industrial Contract Property Management

- **CIND 001** Industrial Contract Property Management

International & Foreign Military Sales Contracting

- **CCON 026** Foreign Military Sales
- **CACQ 012** *International Acq/Security Cooperation for PMs*

Operational Contracting

- **CCON 003** Proposal Analysis
- **CCON 008** Commercial Acquisition
- **CCON 024** Operational Contracting
- **CCON 025** Contracting for Services

Purchasing

- **CCON 008** Commercial Acquisition
- **CCON 022** Simplified Acquisition Procedures (Purchasing)

Research & Development Contracting

- **CCON 021** Contracting for Research and Development
- **CCON 003** Proposal Analysis
- **CCON 019** Negotiations
- **CCON 023** Other Transaction Authority

Services Contracting

- **CACQ 002** *Services Acquisition Team Member: Acquisition Professional Team Members*
- **CACQ 007** *Category Management*
- **CCON 003** Proposal Analysis
- **CCON 008** Commercial Acquisition
- **CCON 019** Negotiations
- **CCON 025** Contracting for Services

Small Business Professional*

- **CSBP 001** Small Business Professional
- **CCON 013** Advanced Contract Administration
- **CCON 023** Other Transaction Authority

Systems Acquisition Contracting

- **CCON 002** Business Foundations
- **CCON 007** Defective Pricing
- **CCON 020** Contracting for Systems Acquisition
- **CACQ 005** *Foundational Earned Value Management*
- **CACQ 006** *Acquisition Law & Policy*
- **CCYB 002** *Cybersecurity for Program Managers*
- **CCON 001** Advanced Proposal Analysis
- **CCON 003** Proposal Analysis
- **CCON 006** Incentive Contracting
- **CCON 019** Negotiations
- **CCON 023** Other Transaction Authority