



DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
FINANCIAL MANAGEMENT AND COMPTROLLER
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WASHINGTON DC 20310-0109

SAFM-CE

31 August 2022

MEMORANDUM FOR BUSINESS-COST ESTIMATING ACQUISITION PROFESSIONALS

SUBJECT: Recommended Continuous Learning Points for the Business-Cost Estimating Acquisition Career Field (ACF)

1. References:

a. DoDI 5000.66 Defense Acquisition Workforce Education, Training, Experience, and Career Development Program, 25 March 2022

b. Memorandum, Director of Army Acquisition Career Management (DACM), 11 January 2019, Subject: Continuous Learning Point Policy and Implementation Guidelines for the Army Acquisition Workforce

2. The Army Acquisition Workforce (AAW) is charged with the critical mission of cultivating innovation, designing the impossible, and providing our Warfighters with what they need to be successful. As technology continues to advance at a rapid pace, it is critical that our Business–Cost Estimating acquisition workforce maintain currency through self-development and continuous education. The continuous learning points (CLP) requirement is for 80 CLPs in a two-year period. Acquiring CLPs is an important tool for our AAW in keeping an edge and meeting the ever-changing challenges.

3. For the two-year CLP cycle that begins on 1 October 2022, I recommend that members of the Business–Cost Estimating acquisition workforce focus 20 percent of the required 80 CLPs (i.e., 16 hours) in the technical areas listed below and/or enroll in the specific courses and training listed in the table below.

- a. Acquisition Policy
- b. Software Cost Estimating
- c. Sustainment Cost Estimating
- d. Critical Thinking and Leadership
- e. Data Science
- f. Data platforms to include Army Vantage and ADVANA

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4. The recommended training can be considered as continued professional development opportunities to enhance the knowledge and skills of the Business-Cost Estimating ACF.

Course/Types of Activities	Number of CLPs	Category / Skill Area
ACQ 0150 Middle Tier of Acquisition	2	Cross-Functional
BCF 206 Cost Risk Analysis*	22	Cross-Functional
EVM 101 Fundamentals of Earned Value Management	13	Cross-Functional
STM1010 Introduction to DoD Science and Technology Management	3	Cross-Functional
ACQ 2020 Intermediate Systems Acquisition, Part A	13	Cross-Functional
ACQ 2030 Intermediate Systems Acquisition, Part B	32	Cross-Functional
CLB 037 Defense Working Capital Funds	4	Cross-Functional
Data Analytics for DoD Acquisition Managers Credential	35	Data Science
CCON 007 Defective Pricing Credential	8	Contracting
BCF 250 Applied Software Cost Estimating*	33	Software Cost Estimating
CLE 075 Introduction to DoD Cloud Computing	4	Software Cost Estimating
CLE 076 Introduction to Agile Software Acquisition	5	Software Cost Estimating
CLE 078 Software Acquisition for the Program Office Workforce	4	Software Cost Estimating
BCF 216 Applied Operating and Support Cost Analysis*	26	Sustainment Cost Estimating
CLE 301 Reliability & Maintainability	3	Sustainment Cost Estimating
LOG 0010 Life Cycle Product Support Management	2	Sustainment Cost Estimating
LOG 0110 Introduction to Performance Based Logistics	3	Sustainment Cost Estimating
CLM 058 Critical Thinking	2	Critical Thinking
HBS 409 Decision Making	2	Critical Thinking
HBS 433 Presentation Skills	2	Critical Thinking

*To be replaced once BCE credentials are completed

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5. In addition, I recommend that the cost estimating community continue to develop and participate in focused training sessions such as lunch and learn and brown bag sessions, which broaden and enhance the skills of the workforce.

6. As emergent needs continue to be assessed, a similar memo will be issued bi-annually to maintain and continue to grow a skilled and competent Cost Estimating Workforce. Thank you for the work that you do every day to support the Army Warfighter and to grow the capabilities of the Business–Cost Estimating ACF.

Stephen B. Loftus
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Business – Cost Estimating