



DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION LOGISTICS AND TECHNOLOGY
103 ARMY PENTAGON
WASHINGTON, DC 20310-0103

23 JAN 2025

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MEMORANDUM FOR Program Management Functional Area Acquisition Professionals

SUBJECT: Recommended Continuous Learning Points for the Program Management Acquisition Functional Area

1. References.

a. Department of Defense Instruction 5000.66 (Defense Acquisition Workforce Education, Training, Experience, and Career Development Program).

b. Assistant Secretary of the Army (Acquisition, Logistics, and Technology), SFAE-ASC memorandum (Continuous Learning Point Policy and Implementation Guidelines for the Army Acquisition Workforce), 31 October 2022.

2. The Army Acquisition Workforce (AAW) is charged with the critical mission of cultivating innovation, designing the impossible, and providing our Warfighters with what they need to be successful. As technology continues to advance at a rapid pace, it is critical that our Program Management (PM) Functional Area maintains currency through self-development and continuous education. In accordance with the above two references, each AAW professional is required to earn at least 80 Continuous Learning Points (CLPs) by the end of the two-year cycle. Acquiring CLPs is an important tool for our AAW in keeping an edge and meeting the Army's ever-changing challenges.

3. This memorandum is one of many tools available to the workforce to guide training and personal development. These are topics that I have personally seen as requiring increased emphasis to mature our workforce and address knowledge gaps. This is a great way to effectively utilize your CLP requirement to enhance your knowledge in areas that are critical to your role within the PM functional area. I encourage supervisors to take this memorandum and mentor and counsel your employees on the areas that would be most beneficial to their development based on their current role. Please feel free to find other resources at the Army Director, Acquisition Career Management's Supervisor's Corner at <https://www.milsuite.mil/book/groups/army-acquisition-workforce/pages/supervisors-corner>.

4. For the current two-year continuous learning cycle that begins on 1 October 2024, I recommend that PM AAW professionals in PM-coded positions focus at a minimum 20 percent of their required 80 CLPs (i.e., 16 hours) enroll in the recommended courses listed in the paragraph 5 or the technical areas listed below.

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- a. Systems Engineering
- b. Digital Engineering
- c. Acquisition Policy
- d. Cost Estimating throughout the Lifecycle
- e. Program Scheduling
- f. Performance Analysis and Assessments
- g. Risk Management
- h. Critical Thinking and Leadership

5. The recommended training can be considered as continued professional development opportunities to enhance the knowledge and skills of the PM functional area. Recommended training supports the implementation of Back-to-Basics which covers “core” competencies within the PM functional area.

| Course/Types of Activities | # of CLPs | Course Location | Category | Technical Area |
|---|------------------|------------------------|--------------------------|--|
| CLE 066: Systems Engineering for Systems of Systems | 3 | DAU Virtual Campus | Systems Engineering | Systems Engineering |
| Systems Engineering: An Introduction | 2 | | Systems Engineering | |
| *CLE 084 Models, Simulations, and Digital Engineering | 5 | | Digital Engineering | |
| *HOS 0006 MBSE: Model-Based Systems Engineering | 21 | | Digital Engineering | |
| ACQ 0150 Middle Tier of Acquisition | 2 | | Cross-Functional | Acquisition Policy |
| ACQ 0500 Acquisition Policy: NDAA and DoD 5000 | 1 | | Cross-Functional | |
| PMT 0160 Cost Estimating | 4 | | Program Management | Cost Estimating throughout the lifecycle |
| CLM 002 Intellectual Property (IP) Valuation | 4 | | Acquisition & Management | |

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|--|----|------------------------|------------------------------------|--------------------------------------|
| ACQ 820 Introduction to Business Intelligence | 2 | | Cross-Functional | Program Scheduling |
| STM 1010 Introduction to DoD Science and Technology Management | 3 | DAU Virtual Campus | Engineering & Technical Management | Performance Analysis and Assessments |
| TST 102 Fundamentals of Test and Evaluation | 15 | | Test and Evaluation | |
| CLM 005 Industry Proposals and Communication | 2 | | Acquisition & Management | |
| CLM 058 Critical Thinking | 2 | | Acquisition & Management | Critical Thinking and Leadership |
| ETM 1010 Leading Change Fundamentals | 1 | | Engineering & Technical Management | |
| Machine Learning Foundations for Product Managers | 16 | | Coursera | AI Product Management |
| Managing Machine Learning Projects | 18 | AI Product Management | | |
| Human Factors in Artificial Intelligence (AI) | 17 | AI Product Management | | |
| Mastering Digital Transformation | 1 | Digital Transformation | | |
| Expert Insights on Digital Transformation | 3 | Digital Transformation | | |

*Both these courses together award the user the CENG 001: Digital Engineering for DoD Consumers Credential

6. In addition to these courses listed above, I have coordinated with the Program Executive Offices (PEOs) to provide recommended training based on the respective PEO mission set.

| PEO | Course | # of CLPs | Course Location | Category | Technical Area |
|-----|---|-----------|--------------------|-----------------------|-----------------------|
| AVN | SWE0034 Software Acquisition Pathway (SWP) | 1 | DAU Virtual Campus | Software Acquisitions | Systems Engineering |
| | CLE019 Modular Open Systems Approach (MOSA) | 4 | DAU Virtual Campus | Digital Engineering | System Engineering |
| | ACQ0710 Foundations of Data | 4 | DAU Virtual Campus | Data Rights | Intellectual Property |

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|--------|--|----|--------------------|---------------------------|--|
| | ACQ3120 Defense Industry Strategy | 3 | DAU Virtual Campus | Understanding Industry | Understanding Industry |
| | ACQ3130 Defense Industry Financials | 2 | DAU Virtual Campus | Understanding Industry | Understanding Industry |
| | ACQ3150 Defense Industry Incentives | 1 | DAU Virtual Campus | Understanding Industry | Understanding Industry |
| | CLM075 Data Acquisition | 3 | DAU Virtual Campus | Data Management | Systems Engineering |
| | CLE076 Introduction to Agile Software Acquisition | 5 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| | BCE0010 Introduction to Cost Modeling | 7 | DAU Virtual Campus | Cost Modeling | Cost Estimating throughout the Lifecycle |
| | INT1110 International Acquisition/Security Cooperation Foundation | 3 | DAU Virtual Campus | International Acquisition | International Acquisition |
| C3N | ACQ1700V Agile for DoD Acquisition Team Members | 19 | DAU Virtual Campus | Digital Transformation | Digital Literacy |
| | ALD 1100V Growing as an Acquisition Leader | 25 | DAU Virtual Campus | Cross-Functional | Critical Thinking and Leadership |
| CS&CSS | ETM 3130 Intro to Digital Acquisition | 1 | DAU Virtual Campus | Digital Transformation | Digital Literacy |
| | ETM 1070: Digital Literacy Fundamentals | 3 | DAU Virtual Campus | Digital Transformation | Digital Literacy |
| | ETM 2070V Digital Literacy for Practitioners | 5 | DAU Virtual Campus | Digital Transformation | Digital Literacy |

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|------------|---|------|--------------------|----------------------|------------------------------------|
| Enterprise | Transitioning from Waterfall to Agile Project Management | 1 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| | Enterprise Agile: Changing Your Culture | 1.5 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| | Agile Software Development: Transforming Your Organization | 1.5 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| | Agile Team Builder Playlist | 6 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| GCS | LOG 0450 Designing for Transportability | 4 | DAU Virtual Campus | Life Cycle Logistics | Systems Engineering |
| IEW&S | CLE 076 Introduction to Agile Software Acquisition | 5 | DAU Virtual Campus | Digital Engineering | Systems Engineering |
| | ACQ 110 Intelligence Support to Acquisition | 14 | DAU Virtual Campus | Cross-Functional | Intelligence |
| M&S | **CACQ 004 Introduction to Risk, Issue, and Opportunity Management Credential | 6 | DAU Virtual Campus | Risk Management | Risk Management |
| SOLDIER | Armaments Graduate School –Gun Design: AESC-SS | 4-32 | Picatinny Arsenal | Cross functional | Engineering/Design/Risk Management |
| | LOG 1000 Life Cycle Logistics Fundamentals | 8 | DAU Virtual Campus | Life Cycle Logistics | Logistics |
| | **CLCL 006 Designing Supportable Systems | 39 | DAU Virtual Campus | Life Cycle Logistics | Systems Engineering |

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| | **CACQ 008 Foundational Intellectual Property | 23 | DAU Virtual Campus | Intellectual Property | Intellectual Property |
| | **CCON 028 Contracting for Logistics and Sustainment | 26 | DAU Virtual Campus | Contracting | Contracting |
| | CON 2880V Neg-OTA-tion 101 | 3 | DAU Virtual Campus | Contracting | Contracting |
| | CLE 019 Modular Open Systems Approach | 4 | DAU Virtual Campus | Digital Engineering | System Engineering |
| | CLE 078 Software Acquisition for Program Office Workforce | 3 | DAU Virtual Campus | Digital Engineering | System Engineering |
| | CLE 076 Introduction to Agile Software Acquisition | 5 | DAU Virtual Campus | Digital Engineering | System Engineering |
| | ISA 220 Risk Management Framework for the Practitioner | 8 | DAU Virtual Campus | Cyber | Risk Management |
| | SWE 0034 Software Acquisition Pathway (SWP) | 1 | DAU Virtual Campus | Program Management | Program Management |
| STRI | TSFD-101 Foundations of Technology Security, Foreign Disclosure, and End Use Controls | 4 | DAU Virtual Campus | Technology Security and Foreign Disclosure | Security |
| JPEO AA | **CACQ 008 Foundational Intellectual Property and | 23 | DAU Virtual Campus | Intellectual Property and Data Rights | Intellectual Property |

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|------------|---|---|---|-----------------------|------------------|
| | Data Rights Overview Online Training (OLT) | | | | |
| JPEO CBRND | USAF Digital University MIT Horizons: CDAO Data and AI Literacy | 4 | https://learn.cce.af.mil/topic/big-data-and-AI | AI Product Management | Digital Literacy |

**Denotes a credential which can be found at the link provided in paragraph 10.

7. The majority of the courses above can be found in either the DAU iCatalog at <https://icatalog.dau.edu/onlinecatalog/tabnavlas.aspx> or DAU’s Partnership with Coursera at <https://www.dau.edu/training/partnership-with-coursera>. Those that are not have links provided under the course location column. Coursera offers courses, books, and audiobooks. The content is provided by industry and academic partners such as Duke University, Yale University, Google, and Amazon Web-Services; please take the time to familiarize yourself with this free, self-guided developmental platform. AAW professionals are encouraged to take courses to both enhance their digital literacy, as well as those that support the acquisition lifecycle phase in which their program is currently operating or the near future to better prepare themselves for milestone decisions or significant program events.

8. It is strongly encouraged to also focus on the training requirements for Practitioner or Advanced level certifications, depending on your position certification requirement, if not already certified. Preparation courses for both examinations are available on the DAU iCatalog.

9. In addition, I recommend that the PM AAW continue to develop and participate in focused training sessions such as lunch and learns, brown bag sessions, and leadership development programs that focus on the above categories to broaden and enhance the skills of the workforce.

10. Please also review the PM relevant credentials available at <https://www.dau.edu/training/pages/credentials.aspx>. Credentials are focused on job specific functional training developed to ensure professional currency and readiness. Defense acquisition credentials provide acquisition-related skills. They complement acquisition courses, supplement functional area certification requirements, and are a great way to achieve additional relevant CLPs.

11. Relevant AAW policies and DACM memoranda can be found on the Army DACM Office website at <https://asc.army.mil/web/alt-workforce-policy-procedure/>.

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12. For questions about this memorandum, please email the Army DACM Office's Policy Mailbox at usarmy.belvoir.usaasc.mbx.dacm-policies@army.mil.

A handwritten signature in black ink, appearing to read 'R. Barrie', is positioned above the printed name.

MG ROBERT BARRIE
Army Acquisition Functional Leader,
Program Management Functional Area